buckstay

Partner for important projects

Contract and claims management services

Large-scale industrial projects are often characterized by a high degree of complexity involving a wide range of commercial, technical and legal risks. Our effective consultancy and operative support enables our clients to manage such projects. A selection of the services we offer can be found below:

Contract management

- Determination and management of the commercial project strategy
- Design and establishment of the contractual infrastructure (kinds of contracts, contract design and contractual mechanisms)
- Cold-eye project reviews; project due diligence
- Design and negotiation of contracts with customers, consortium members and subcontractors
- Analysis and management of collaborative duties and contractual requirements
- Planning and execution of milestone and approval negotiations
- Interface management vis-à-vis internal and external stakeholders
- Drafting of project correspondence and documentation
- Preparation of management and status reports

Claims management

- Management of notices of concerns and notices of delay
- Repulsion and assertion of construction time extension and cost claims
- Assertion and repulsion of contractual penalties and liquidated damages
- Accompaniment of project progress with a critical path and productivity focus
- Management of notices of defects and warranty claims
- Non-conformity management, acceleration directives, force majeure, warranties
- Claims settlement and insurance management
- Forensic analysis of disruptions in the construction process (technology, deadlines, costs)
- Coordination of adversary proceedings with project managers and lawyers (arbitration and legal proceedings)

Building operations/quantity surveying

- Project advice, management and supervision during the building process
- Risk analyses and evaluations for tenders and allocations
- Calculation of building prices and settlement of construction works
- Identification and evaluation of deadline, financial and technical risks
- Preparation of technical opinions and analyses
- Preparation of expert opinions in adversary proceedings (arbitration and legal proceedings)

Change management

- Conceptual work for the change management process and workflows
- Analysis and evaluation of changes in the scope of services
- Execution of change management; communications with relevant stakeholders
- Securing contractually correct provision of services; prevention of scope creep
- Negotiation of changes in the scope of services and amendments

Task force teams

- Holistic outsourced execution of contract and claims management
- Management of complex claims events, large-scale and serial claims
- Compilation of interdisciplinary, networked teams of engineers, commercial experts and lawyers
- Appraisal of contractual prerequisites, deadlines and costs
- Appraisal of claims documentation and facts capture

Organization and infrastructure

- Maturity level analysis and auditing of project organization
- Establishment of a project infrastructure (processes, tools, templates)
- Schooling and qualifying of project teams (commercial awareness training sessions)
- Implementation of reporting and compilation of performance indicators
- Design of contract and claims manuals; preparation of procedural instructions
- Audit-proof project documentation and settlement

Buckstay GmbH
Kleine Johannisstraße 10
20457 Hamburg
+49 40 607 76 83 - 0
info@buckstay.com
www.buckstay.com